

Annual Commission

Each fiscal year, a fund is accumulated based on 0,25% of all qualified BV downline from all Emerald, Diamond and Diamond Plus qualifiers. This fund is then distributed in December to all qualifiers. Amway identifies all internationally sponsored, qualified Annual Volume (except for Diamond Plus), and any personally sponsored IBO downline from the internationally sponsored IBO, stopping at any foster sponsored IBO.

The three main Annual Commissions are:

- Emerald Commission
- Diamond Commission
- Diamond Plus Commission

In this issue we will be exploring the **Diamond Plus Commission**.

Purpose of the Diamond Plus Commission

The Diamond Plus Commission is designed to be an incentive and a reward for ongoing, long-term business growth, which is demonstrated by sponsoring 21% Group Volume legs, and by the amount of qualified Annual Volume they generate.

Criteria: The Diamond Plus Commission is paid annually to Platinums who:

- Personally or foster sponsor seven or more 21% legs, each of which are at the 21% level for at least six months of a fiscal year.
- Unlike Emerald and Diamond, internationally sponsored legs are not included in the calculation and payment of the Diamond Plus Commission.
- Each leg is not required to contain a qualified Platinum.

How does Amway determine what portion of the fund is to be distributed to each qualifier?

The following schedule is used to calculate the commission amount

DIAMOND PLUS COMMISSION SCHEDULE	
No. of 21% Groups who qualified for at least 6 months this fiscal year	Units Per Group
7 to 11	100 units/leg x qualified months
12 to 14	200 units/leg x qualified months
15 to 17	300 units/leg x qualified months
18 or 19	400 units/leg x qualified months
20 or more	500 units/leg x qualified months

There are eight steps in order to calculate the Diamond Plus Commission amount and these are outlined below:

1. Determine the number of qualified groups.
2. Determine the units per group according to the schedule above.
3. Determine the number of months that each group qualified at the 21% level.
4. Multiply the unit value by the number of months that they qualified.
5. Repeat steps 3 and 4 for each of the 21% legs.
6. The above process is applied to each of the Diamond Plus Commission recipient.
7. Once the total number of units from all Diamond Commission recipients has been determined, the total fund is then divided by the total number of units to obtain the value per point.
8. Lastly, calculate the Diamond Plus Commission by multiplying each recipient's total units by the value per point or unit.

It is important to note that at the end of the fiscal year, Ada calculates all Annual Diamond Commissions for the entire world and notifies each of the Affiliates of the amount to pay each Diamond Plus Commission Recipient in their country.

This commission is the last of the Annual Commissions.

